# USC University of Southern California



# Collaboration to increase port efficiency: The Supply Chain Optimization Group

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Research Success: How to Create a Freight
Research Community that Learns from
Failure



#### Introduction

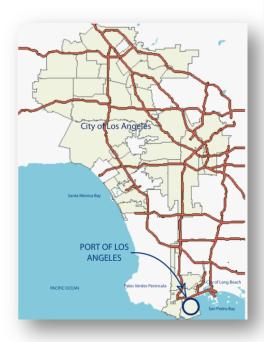
- Where?
- Why?
- Who?
- What?
- What happened?





# San Pedro Bay Port Complex

#### Where









### Why: Fall 2014 the "perfect storm"

- Increased trade
- Impacts of carrier alliances
- Big ships
- Drayage truck and labor shortage
- Longshore labor contract disputes
  - Alleged slow downs and short crews





#### Why: Congestion at the ports

- Extreme congestion on docks
  - Throughput slows
  - Vessels delayed in harbor; some diverted to other ports
  - Stock shortages
- A wake-up call
  - Business as usual would lead to more losses
  - Each port could not be as successful acting alone
  - Ports are not operators; hence operational changes require actions of others
- Outcome: Supply Chain Optimization Group





#### Who

- Initiated by port CEOs
- Gathering of stakeholders (informally before formally)
- Governance agreement
- Committees, task forces, working groups



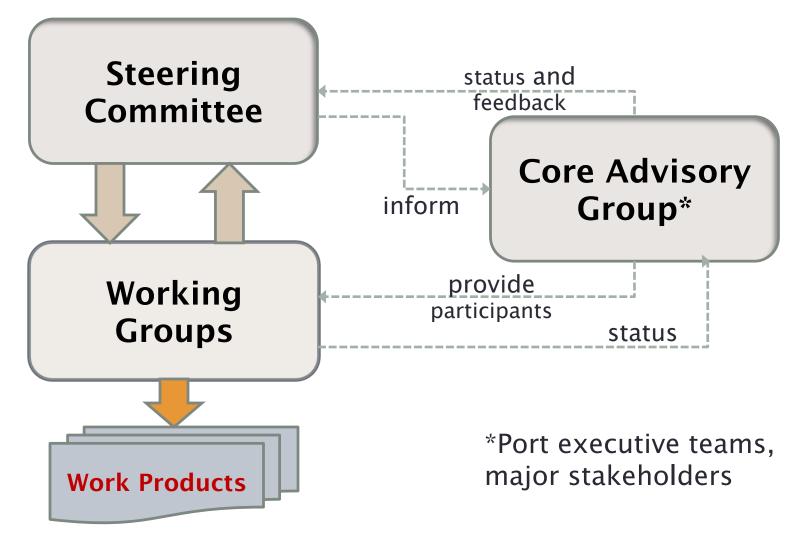


#### Goal

"...Maximize the velocity and reliability of goods movement through the Ports..."



# What: SCOG organization







#### What happened

- Peak season 2015 changes
  - Common chassis pool ("pool of pools")
  - Free flow ("peel off") container area off dock on underutilized property
  - Better alignment of longshore labor assignments and demand
- Other
  - Prioritization of issues to be addressed
  - Negotiations with ocean carriers re stowage data





#### After the crisis, not much action

- The "easy" changes were made; further action more difficult
- Many contentious issues
  - PierPass
  - Appointment system
  - Truck turn times
  - Data sharing
  - KPIs (key performance indicators)





#### Indicators of demise

- Less participation, leadership from port CEOs
- Less frequent meetings
- More devolution to subcommittees
- No decisions on key issues
- PierPass announces its own appointment system





#### SCOG has quietly faded away

- Once the crisis was over, insufficient motivation among stakeholders to proceed
- Ports revert to competing with one another
  - LA goes own way with port information portal
- Contentious problems hard to resolve through broad-based consensus process





# **THANK YOU**

